

Michael Jetter

Curriculum Vitae

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Overview

Interests Public Economics, Political Economy, Development Economics, Behavioral Economics
Citizenship Australia, Germany
Languages German (native), English (fluent), Spanish (fluent), and French (rusty)

Current Positions & Affiliations

2019 – Associate Professor, University of Western Australia (UWA), Perth
2019 – Fellow, Centre for Business Data Analytics (UWA)
2016 – CESifo Research Affiliate, Center for Economic Studies, Munich
2013 – IZA Research Fellow, Institute for the Study of Labor, Bonn

Previous Positions

2022/2023 PhD Coordinator for Economics (UWA)
2017 – 2019 Senior Lecturer (= Associate Professor), UWA
2015 – 2017 Lecturer (= Assistant Professor), UWA
2012 – 2015 Full Professor, Universidad EAFIT, Medellín (Colombia)
08/2012 Visiting Scholar, University of Miami, FL (USA)
2011/2012 Assistant Professor, Universidad EAFIT, Medellín (Colombia)

Education

2011 Ph.D. in Economics, University of Memphis (USA)
2007 B.A. in Economics (Magna Cum Laude), University of Memphis (USA)
2003/2004 Economics and Mathematical Studies, Universität Heidelberg (Germany)

Submitted Papers (Links in Blue)

- [4] “Foreshadowing Mars: Religiosity and pre-Enlightenment warfare,” with Luke Barber and Tim Krieger. *To be submitted shortly.*
[Working Paper available here.](#)
- [3] “Peacefully demobilizing rebels: Identities, emotional cues, and the *FARC*,” with Juan P. Aparicio and Christopher Parsons. *Under review.*
[IZA Discussion Paper # 16054 available here.](#)
[5-minute animated video summary available here.](#)
- [2] “Community size and electoral preferences: Evidence from post-WWII Baden-Württemberg,” with Luciana Fiorini, Christopher F. Parmeter, and Christopher Parsons. Conditionally accepted for publication in the *British Journal of Political Science*.
[IZA Discussion Paper # 13724 available here.](#)

- [1] “Types of communications technology and civil conflict,” with Tushar Bharati and Nauman Malik. Revision requested for the *Journal of Development Economics*.
[IZA Discussion Paper # 15311 available here.](#)

Publications (Links in Blue)

- [45] “On the empirical validity of “Gendered reactions to terrorist attacks can cause slumps not bumps” (Holman et al., 2022),” with Kieran Stockley. Accepted for publication in the *Canadian Journal of Economics*.
- [44] “The mystery of misreported trade: A novel method to identify distorted trade figures,” with Mohammad Farhad, Jakob Madsen, and Andrew Williams. Accepted for publication in *The World Economy*.
[Early version available here.](#)
[Even earlier version available here.](#)
- [43] “Income and terrorism: Insights from subnational data,” with Rafat Mahmood and David Stadelmann. 2023. *Journal of Conflict Resolution*, published online May 22, 2023.
[Earlier version available here as IZA Discussion Paper # 13834.](#)
- [42] “Gone with the wind: The consequences of US drone strikes in Pakistan,” with Rafat Mahmood. 2022. *The Economic Journal*, 133(690): 787 – 811.
[IZA Discussion Paper # 12318 entitled “Military intervention via drone strikes” available here.](#)
[3-minute animated video available here.](#)
- [41] “On the relationship between trade openness and government size,” with Tushar Bharati and Mohammad Farhad. 2022. *The World Economy*.
[CESifo Working Paper #7832 available here.](#)
- [40] “Persuasive agenda-setting: Rodrigo Duterte’s inauguration speech and drugs in the Philippines,” with Teresa Molina. 2022. *Journal of Development Economics*, 156.
[IZA Discussion Paper # 13027 available here.](#)
- [39] “News coverage and mass shootings in the US,” with Jay K. Walker. 2022. *European Economic Review*, 148.
[IZA Discussion Paper # 11900 available here \(58,000+ downloads to date\).](#)
[2-minute animated video available here.](#)
- [38] “Captivating news in Colombia: Media attention and FARC kidnappings,” with Juan P. Aparicio. 2022. *Journal of Economic Behavior & Organization*, 202: 69 – 81.
[Earlier version available here as IZA Discussion Paper # 13834.](#)
- [37] “Gender match and negotiation: Evidence from angel investment on *Shark Tank*,” with Kieran Stockley. 2022. *Empirical Economics*.
[Earlier version available here as IZA Discussion Paper # 14069.](#)
- [36] “Post-Cold War civil conflict and the role of history and religion: A stochastic search variable selection approach,” with Rafat Mahmood, Christopher F. Parmeter, and Andrés Ramírez Hassan. 2022. *Economic Modelling*, 114.
[IZA Discussion Paper # 13511 available here.](#)

- [35] “[Career Lotto: Labor Supply in a superstar market](#),” with Wayne A. Grove and Kerry L. Papps. 2021. *Journal of Economic Behavior & Organization*, 183: 362 – 376.
[2-minute animated video available here.](#)
[IZA Discussion Paper # 12012 available here.](#)
An earlier, shorter version is available under the title “[The superstar quest: Does youth talent predict professional success for female and male tennis players?](#)” as IZA Discussion Paper # 8103.
- [34] “[Using the president’s tweets to understand political diversion in the age of social media](#),” with Stephan Lewandowsky and Ullrich Ecker. 2020. *Nature Communications*, 11, Article Number 5764 (134,000+ downloads to date).
- [33] “[At what age does the anchoring heuristic emerge? Evidence from Jeopardy!](#)” with Jay K. Walker. 2020. *Journal of Economic Behavior & Organization*, 179: 757 – 766.
- [32] “[Becoming sensitive: Males’ risk and time preferences since the 2008 Financial Crisis](#),” with Leandro Magnusson and Sebastian Roth. *European Economic Review*, 128, September 2020.
[IZA Discussion Paper # 13054 available here.](#)
- [31] “[The Fundamental Determinants of Economic Inequality in Average Income Across Countries: The Declining Role of Political Institutions](#),” with Andrew J. Hussey and Dianne McWilliam. 2020. *Review of Income and Wealth*, 67(1): 104 – 133.
[CESifo Working Paper # 6320 available here.](#)
- [30] “[Gender differences in competitiveness and risk-taking among children, teenagers, and college students: Evidence from Jeopardy!](#)” with Jay K. Walker. 2020. *B.E. Journal of Economic Analysis and Policy*, 20(2): 1 – 24.
[IZA Discussion Paper # 11201 available here.](#)
- [29] “[Reply to “A Replication of Sorting through global corruption determinants: Institutions and education matter – Not culture,”](#)” with Christopher F. Parmeter. 2020. *Public Finance Review*, 48(4): 568 – 576.
- [28] “[The inadvertent consequences of al-Qaeda news coverage](#)”. 2019. *European Economic Review*, 119: 391 – 410.
[CESifo Working Paper # 6804 available here.](#)
An earlier version is available as IZA Discussion Paper # 10708 here (25,000+ downloads to date).
- [27] “[Communications technology and terrorism](#),” with Rafat Mahmood. 2019. *Journal of Conflict Resolution*, published May 1, 2019.
[CESifo Working Paper #6995 available here.](#)
- [26] “[Terror per capita](#),” with David Stadelmann. 2019. *Southern Economic Journal*, 86(1): 286-304.
[CESifo Working Paper # 6335 available here.](#)
Featured paper in CESifo Newsletter 2017/02 ([Link to short summary here.](#))
- [25] “[Cursed by no coast: How regional landlockedness affects income within countries](#),” with Saskia Möhle and David Stadelmann. 2019. *Economics Letters*, 181: 70-73.
[CESifo Working Paper # 6733 available here.](#)
- [24] “[The intimate link between income and life expectancy: Global evidence from 213 years](#),” with Sabine Laudage and David Stadelmann. 2019. *Social Science Quarterly*, 100(4): 1387 – 1403.
[IZA Discussion Paper # 10015 available here.](#)

- [23] “The gender of opponents: Explaining gender differences in performance and risk-taking?,” with Jay K. Walker. 2018. *European Economic Review*, 109: 238 – 256.
Earlier version available as IZA Discussion Paper # 9669 [here](#).
- [22] “Sorting through global corruption determinants: Institutions and education matter – not culture,” with Christopher F. Parmeter. 2018. *World Development*, 109: 279-294
- [21] “Does urbanization mean bigger governments?” with Christopher F. Parmeter. 2018. *Scandinavian Journal of Economics*, 120(4): 1202 – 1228.
- [20] “Financial shocks and the erosion of interpersonal trust: Evidence from longitudinal data,” with Ingebjørg Kristoffersen. 2018. *Journal of Economic Psychology*, 67: 162-176.
IZA Discussion Paper # 11204 [available here](#).
- [19] “Gender and Corruption: The Neglected Role of Culture,” with Julia Debski, Saskia Möhle, and David Stadelmann. 2018. *European Journal of Political Economy*, 55: 526-537.
Earlier version available here: CREMA Working Paper # 2016-5.
Even earlier, shorter version available here: IZA Discussion Paper # 9447.
- [18] “When does economic growth reduce poverty and strengthen the middle class? A state-level, sector-specific analysis of Perú,” with Gustavo Canavire Bacarreza and Marcos Robles. 2018. *Southern Economic Journal*, 84(4): 1067 – 1087
- [17] “Can Policy Shifts Explain the Forward Discount Puzzle?,” with Alex Nikolsko-Rzhevskyy and Olena Ogrokhina. 2018. *Empirical Economics*, 1-19.
- [16] “The effect of media attention on terrorism.” 2017. *Journal of Public Economics*, 153: 32 – 48.
Covered by [The Guardian: Media coverage of terrorism 'leads to further violence.'](#)
- [15] “Anchoring in financial decision-making: Evidence from the field,” with Jay K. Walker. 2017. *Journal of Economic Behavior & Organization*, 141: 164 – 176.
Earlier version available as IZA Discussion Paper # 10151 [here](#).
Covered by [National Public Radio US \(co-author interviewed\)](#)
- [14] “Good girl, bad boy? Evidence consistent with collusion in professional tennis,” with Jay K. Walker. 2017. *Southern Economic Journal*, 84(1): 155 – 180.
IZA Discussion Paper # 8824 [available here](#).
- [13] “The impact of exports on economic growth: It's the market form.” 2017. *The World Economy*, 40(6): 1040 – 1052.
- [12] “More bang for the buck: Suicide attacks and media attention.” 2017. *Terrorism and Political Violence*, 31(4): 779 – 799.
- [11] “Corruption: Transcending borders,” with Esteban Alemán Correa and Alejandra Montoya Agudelo. 2016. *Kyklos*, 69(2): 183 – 207.
- [10] “Long Term Trends in Fair and Unfair Inequality in the United States,” with Andrew J. Hussey. 2016. *Applied Economics*, 49(12): 1147 – 1163.
IZA Discussion Paper # 8500 [available here](#).
- [9] “Game, set, and match: Do women and men perform differently in competitive situations?” with Jay K. Walker. 2015. *Journal of Economic Behavior & Organization*, 119: 96 – 108.
IZA Discussion Paper # 8934 [available here](#).
- [8] “The effect of democracy on corruption: Income is key,” with Alejandra Montoya Agudelo and Andrés Ramírez Hassan. 2015. *World Development*, 74: 286 – 304.
- [7] “Want export diversification? Educate the kids first,” with Andrés Ramírez Hassan. 2015. *Economic Inquiry*, 53(4): 1765 – 1782.

- [6] [“Trade openness and bigger governments: The role of country size revisited,”](#) with Christopher F. Parmeter. 2015. *European Journal of Political Economy*, 37: 49 – 63.
- [5] [“UN interventions: The role of geography,”](#) with Juan C. Duque and Santiago Sosa. 2015. *Review of International Organizations*, 10(1): 67 – 95.
[IZA Discussion Paper # 8052 available here.](#)
[Short summary available here.](#)
- [4] [“Volatility and growth: Governments are key.”](#) 2014. *European Journal of Political Economy*, 36: 71 – 88.
[IZA Discussion Paper # 7826 available here.](#)
- [3] [“The effects of wage volatility on growth,”](#) with Alex Nikolsko-Rzhevskyy and William T. Smith. 2013. *Journal of Macroeconomics*, 37: 93 – 109.
- [2] [“Liberalization and tax amnesty in a developing economy,”](#) with Pinaki Bose. 2012. *Economic Modelling*, 29(3): 761 – 765.
- [1] [“The Gender Pay Gap Beyond Human Capital: Heterogeneity in Noncognitive Skills and in Labor Market Tastes,”](#) with Wayne A. Grove and Andrew J. Hussey. 2011. *Journal of Human Resources*, 46(4): 827 – 874.

Work in Progress (Selection)

- [6] “Testing the rally 'round the flag effect, globally, over 500 years,” with Tim Krieger.
- [5] “Dictator-favoring technologies and the guardianship dilemma,” with Adi Swasito.
- [4] “Propaganda and massacres in the Bosnian War: The long shadow of the Ottoman Empire,” with Lana Pavlovic.
- [3] “Media coverage and terrorism,” with Juan P. Aparicio, Tushar Bharati, and Rafat Mahmood.
- [2] “Distinguishing the terrorist from the freedom fighter.”
- [1] “The rise of demagogues,” with Girish Bahal.

Resting Papers (Links in Blue)

- [4] “Polarized education levels and civil war,” with Gustavo Canavire-Bacarreza, Christopher S. Cotton, and Alejandra Montoya Agudelo.
[Earlier version available here as CESifo Working Paper # 6267.](#)
- [3] “The political economy of opposition groups: Peace, terrorism, or civil conflict?,” with Bei Li.
[CESifo Working Paper # 6747 available here.](#)
[Earlier version available as IZA Discussion Paper # 9996 here.](#)
- [2] “Terrorism and the media.” Retired Working Paper.
[IZA Discussion Paper # 8497 available here \(53,000+ downloads to date\).](#)
- [1] “Gender stereotypes and a home-grown heroine,” with Wayne A. Grove and Kerry L. Papps.

Awards and Grants (Total: approx. A\$330,000)

- 2023 Business School Research Grant (A\$4,000); Milne Visiting Professor Grant (A\$5,800); Don Voelte and Nancy Keegan Fellowship (A\$20,000)
- 2022 Don Voelte and Nancy Keegan Fellowship (A\$20,000)

- 2021 Ranked #31 worldwide among German-speaking economists under 40 (Handelsblatt ranking); Futures Fund Research Grant with Girish Bahal and Jean-Paul Carvalho (A\$5,000); Don Voelte and Nancy Keegan Fellowship (A\$20,000)
- 2019 Visiting Professor Grant (A\$2,677)
- 2018 UWA Business School Future Fund Research Grant (A\$10,000)
Alcoa Visiting Professor Grant (A\$6,600)
Winner Best Discussant Award 31st PhD Conference in Economics and Business
- 2017 BHP Billiton Distinguished Research Award (2nd Chief Investigator, A\$16,800)
Ranked #12 worldwide among German-speaking economists aged 35-and-under (Handelsblatt ranking)
- 2016 Winner Dean's Best Paper Prize (A\$2,500)
BHP Billiton Distinguished Research Award (A\$25,000)
Ahern Family Early Career Researcher Portfolio Prize (A\$2,500)
- 2015 Start-up research grant UWA (A\$10,000)
Research Grant Universidad EAFIT (US\$50,000)
Grant Universidad EAFIT to develop research with students (US\$1,800)
- 2014 Research Grant Universidad EAFIT (US\$35,000)
Research Grant Colciencias (Colombian Ministry of Science, US\$7,500)
Grant Universidad EAFIT to develop research with students (US\$2,000)
- 2013 Travel Grant Universidad EAFIT (US\$3,000)
Best Paper 3rd Global Accounting, Finance and Economics Conference (Melbourne, co-author presented paper "The roots of export diversification")
- 2012 Travel Grant Universidad EAFIT (US\$3,000)
- 2011 Travel Grant Universidad EAFIT (US\$2,000)
Recipient of the Outstanding Economics Graduate Student Award (U of Memphis) 1st Place (Business) at the 23rd Annual Student Research Forum (U of Memphis)
- 2009 Barbara Tuckman Memorial Fellowship (US\$4,500)

Seminar and Conference Presentations

- 2024 Planned: U Alicante; U Heidelberg; U Tübingen; U Freiburg; U Düsseldorf
- 2023 IMT Lucca, ROSES (U Reading); planned: Australasian Public Choice Conference, Annual Natural Experiments Workshop (Deakin)
- 2022 U Adelaide, Monash, Deakin, UTS
- 2021 U Melbourne
- 2020 CESifo Area Conference on Public Economics, [Oz Virtual Econ Research Seminar \(OVERS, UNSW\)](#), UWA (Political Science & International Relations Department), UWA (Economics), U Bayreuth, Jönköping U
- 2019 Development Economics and Policy Conference (Berlin), U Tübingen, WU Wien, U Hohenheim, Curtin U
- 2018 Australian Gender Economics Workshop (Perth), U Adelaide, VU Amsterdam (Economics), VU Amsterdam (Finance), U Freiburg, U de Montevideo, U del Rosario (Bogotá), U de Los Andes (Bogotá), U Miami, U Memphis, UCSB, U Hawai'i-Manoa, ANU
- 2017 AEA (Chicago, co-author presenting), Workshop on Migration & Conflict (Université Catholique de Louvain), U Luxembourg, Hebrew U Jerusalem, U Bath ([presentation with audio & slides available here](#)), U Bayreuth

- 2016 Economic Society Workshop Western Australia (Perth), Australasian Public Choice Conference (Canberra), California State U-Fullerton, UWA, Curtin U, U Freiburg (co-author presenting), U Konstanz, CESifo Munich, Monash U
- 2015 IZA/World Bank Conference on Employment and Development (Bonn), EEA (Mannheim), U Heidelberg, Leibniz U Hannover, UWA
- 2014 Research Group on Development Economics (Passau), IAES (Savannah), SEA (Atlanta), UCF, U Missouri, U del Rosario (Bogotá)
- 2013 IAES (Vienna), DEGIT (Lima), LACEA (Mexico City, co-author presenting), SEA (Tampa), IZA (Bonn), NIW (Hannover), U de Los Andes (Bogotá), U Memphis, SMU, U Central Arkansas
- 2012 IAES (Montréal), MEA (Chicago), Banco de la República (Medellín), FIU, U Miami (Finance), U Miami (Economics), U del Rosario (Bogotá), U EAFIT
- 2011 AEA (Denver), Midwest Macro Meetings (Nashville), Finance & Economics Conference (Frankfurt), SEA (Washington, D.C.), Seminario Internacional de Economía y Género. Rompiendo el Cristal (Medellín), U EAFIT, College of Wooster, U Memphis
- 2010 Missouri Economics Conference (Columbia, MI), CEA (Québec City)
- 2009 SEA (San Antonio)

Refereeing (Selection)

AEJ: Economic Policy, AER, AER: Insights, AJPS, APSR, BJoPS, EJ, EER, Global Crime, Human Relations, Journalism, JDE, JEBO, JEEA, Journal of International Communication, Journal of Peace Research, JPubE, Management Science, PNAS, QJE, REStud, REStat

Teaching (Score of Evaluations in Parentheses, if available)

- 2023 Text-to-Data Applications and Novel Data Sources (4.3 out of 5); The Political Economy of Terrorism (4.9 out of 5)
- 2022 Text-to-Data Applications and Novel Data Sources; The Political Economy of Terrorism, taught at UWA and the VU Amsterdam (4.9 out of 5)
- 2021 Economic Research and Evaluation Methods (4.8 out of 5); The Political Economy of Terrorism and Counterterrorism, taught at the Tinbergen Institute (5 out of 5), UWA (no evaluations), and the VU Amsterdam (4.5 out of 5)
- 2020 Economic Research and Evaluation Methods (with Shawn Chen; 3.6 out of 4); The Political Economy of Terrorism and Counterterrorism (3.6 out of 4)
- 2019 Economic Policy (3.4 out of 4); Economic Research and Evaluation Methods (with Ingebjørg Kristoffersen; 3.8 out of 4); Economic Growth & Development (Summer School course U Bayreuth with Gerhard Glomm; 3.7 out of 4); Innovation, Growth & Inequality (Summer School course U Hohenheim; 5 out of 5)
- 2018 Economic Policy (3 out of 4); Economic Research and Evaluation Methods (3.4 out of 4; with Ingebjørg Kristoffersen and Christopher Parsons); Economic Growth & Development (Summer School course U Bayreuth with Gustavo Torrens)
- 2017 Public Economics (3.7 out of 4); Economic Policy (3.2 out of 4); Economic Growth & Development (Summer School course U Bayreuth with Gerhard Glomm)
- 2016 Public Economics (4.8 out of 5); Economic Policy (4.8 out of 5)
- 2015 Public Economics (4.6 out of 5); Economic Growth & Development; General Macro

- 2014 General Macro, for economists (3.7 out of 4); Economic Growth & Development, for undergrad students (3.9 out of 4); Advanced Macro *I*, for grad students (3.4 out of 4); Economic Growth & Development (Summer School course U Bayreuth with Gerhard Glomm)
- 2013 Child Labor and Corruption, for graduate/undergraduate students (3.8 out of 4); Macroeconomía General, para economistas (3.9 out of 4); General Macro, for economists (3.8 out of 4)
- 2012 General Macro, for economists (4.8 out of 5); General Macro, for non-economists (4.2 out of 5); Economics of the Firm, MBA course (4 out of 5)
- 2010 Intro to Macro (4.5 out of 5); Intro to Micro (4.3 out of 5)

Supervision (Graduation Year)

- PhD Adhipradana Prabu Swasito (in progress), Muhammad Nauman Malik (in progress, with Tushar Bharati), Juan P. Aparicio (2022, with Christopher Parsons), Mohammad Farhad (2021, with Abu Siddique and Andrew Williams), Rafat Mahmood (2021), Sebastian Roth (2021, with Leandro Magnusson)
- Masters Rayford Calitz (2019), Simon O'Donnell (2018), Douval Douval (2018, with Ingebjørg Kristoffersen), Withanage Sudath Prasanna (2017), Casey Lickfold (2016)
- Honors Lana Pavlovic (2023), Vince Gingoyon (2022), Sol Kochi Carballo (2021), Clea Sanders (2020/2021, with Charan Bal), Luke Barber (2020), Arka Chanda (2020), Kieran Stockley (2020), Brayden Keizer (2019), Eleanor Rogerson (2019), Bridget Rumball (2017), Timothy Gosling (2017), Dianne McWilliam (2016), Jessica Bilson (2016, with Ingebjørg Kristoffersen), Wendy Correa Martínez (Bachelor, 2015), Julia Debski (Bachelor, 2015), Camilo Arbelaez Toro (Bachelor, 2013)
- Research Placement Izzy Hamer (2022), Sean Sutton (2021), Anda Pffor (2021), Cameron Roth (2021), Sol Kochi Carballo (2020), Amber Anderson (2019), Luke Barber (2019), Bethan Rainey (2019), Connor Jenkins (2018), Clea Sanders (2018)

Service

- UWA 2015- Convenor of the PhD Conference in Economics and Business (2022); Graduate Research Coordinator (01/2022-05/2023); internal seminar coordinator (2020/2021); member of Scientific committee for the Australian Gender Economics Workshop (since 2020); member of academic search committee 2017/2018; seminar coordinator Economics 2016/2017; course coordinator for *Public Economics*, *Economic Policy*, and *Economic Research and Evaluation Methods*
- EAFIT 2011-2015 Coordinator of the "semillero" *SIEDE* from 2011 – 2015 (student group conducting academic research); organizer of an undergraduate conference on "Illegality and Conflicts" (2014); Chair of Assistant Professor search committee (2013); planning of Ph.D. program in Economics (2014/2015); course coordinator for *Introduction to Macroeconomics* and *Economic Growth & Development*

Media Coverage (Selection)

ABC News, BBC, Boston Globe, CBC News Canada, Der Tagesspiegel, Deutsche Welle, Deutschlandfunk Nova, FAZ, Forbes, Huffington Post, NPR, NZZ, Sky News, The Atlantic, The Conversation, The Guardian, The Drum, VICE, Wired, Zeit

References

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